

*Built on reputation since 1985*

JANUARY  
2015

**ROB REXTON – CHAIRMAN**

I would like to wish you a very warm welcome to the New Year, 2015.

On the behalf of management I sincerely thank each and every one of you for your work efforts throughout the whole of 2014. In particular achieving what is near impossible for the Client in the usual Christmas rush. Well done.

Last year was our busiest for some years and we expect this year to be the same. Good news for ALL of us. We will be busy on existing jobs but are looking to start several more in the next few weeks. That will be more than adequate for the foreseeable future.

Although always looking to work for new clients our priority will be with the Clients we have worked with for many years. Tried and very much trusted.

The clients themselves although enjoying more buoyant times are working under a lot of pressure to build more and more houses. We must support them in every way we can.

I trust you and your Family enjoyed the Christmas and New Year break and hope you are looking forward to the year ahead.

Please work safely together at ALL TIMES.

**Rob Rexton**  
**Chairman**



**\*News Release\***

**Agetur Accredited Investor in People for 4th Successive time**



INVESTOR IN PEOPLE

## ACCREDITATION AS INVESTORS IN PEOPLE

Agetur is delighted to announce that we have retained our Investors in People (IIP) accreditation for the 4th successive time running. We initially gained accreditation in 2005.

The core standard is a very challenging one to meet and is increasingly seen as a measure of a quality employer. The success not only reflects Rob and Richard's commitment but is also an acknowledgement of the effort of everyone who works for the organisation. They would like to share the following letter that we received from our assessor, David Melton:



## HEALTH & SAFETY

Happy New Year – It has started with new work which is great news for us all but also brings new challenges for us all too.

Safety Training: We are continuing with CPCS training and NVQ's to ensure you all have blue cards in the future as Green cards are not being renewed when they run out unless you have other specific qualifications. Please, when you are doing the NVQ's, if you are asked to complete questions get them done and back to the assessor ASAP, if you need help ask your site foreman, call the assessor or me or Lee.

At Supervisory level, things are changing too; many of you have the Gold cards but NVQ's are continuing for those that don't. Clients are also asking for SMSTS for the Site Gangerman when we are PC and we are continuing with those and they are also starting to ask for Temporary Works Qualifications so it looks like some more training for all.

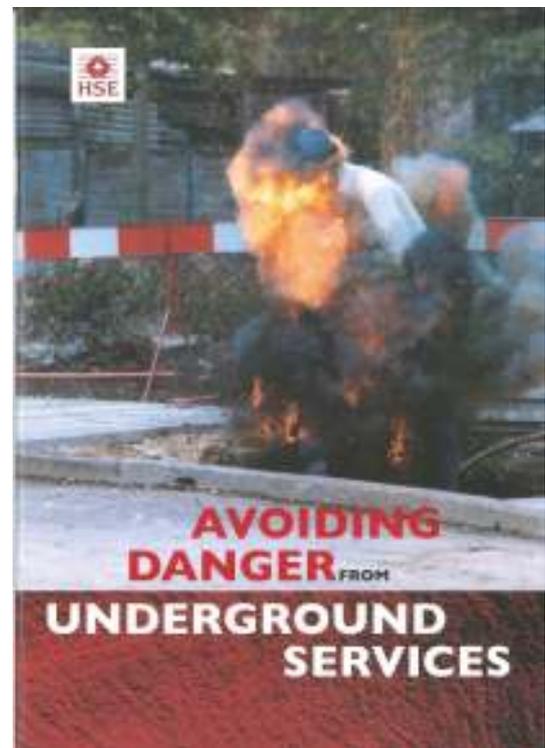
Buried Services: People are still managing to hit buried services remember it may have only been a spark last time but next time it could be an explosion with loss of limbs. The Authority to Proceed (ATP) paperwork is not just there to cover someone's backside it is a process for your safety and for you all to follow, Site Foremen and Operatives, to make sure you go home safely at the end of the working day. It is simple process if you haven't scanned don't dig even if you put the services in check first, if you haven't seen a drawing don't dig, if you haven't seen and signed the ATP don't dig and remember that an ATP is also required for the

completion of trial holes. The 10 – 15 minutes taken getting it right at the start of the activity will mean the job gets done and you get to go home safely at the end of the working day.

### YOU MUST NOT:

- ◆ DIG UNLESS YOU HAVE CHECKED AND THEN SEEN AND SIGNED THE ATP.
- ◆ USE EXCAVATORS WITHIN 0.5m OF A BURIED SERVICE.
- ◆ DIG NEAR ELECTRICAL SERVICES UNLESS YOU USE INSULATED TOOLS.

### Stay Safe



January  
2015

## News from the Commercial Department

2014 was an extremely busy year during which Agetur as a company continued to grow with record breaking turnover figures for July and October.

Taylor Wimpey maintained their position as our biggest client contributing around 40% of turnover with Bovis doing their best to catch up by contributing 35% of turnover.

Since the last newsletter we have been successful in being awarded around £20m of new works with Taylor Wimpey (Thame, Hook Norton, Didcot), Bovis (Bicester KM4) and Linden Homes (Milton, Abingdon), all of which have either just started or are to start imminently.

We are currently also pricing tenders for Bovis at Milton Keynes, Flitwick, Apsley (next phase), Upper Heyford (next phase), Wootton and a large development in Brackley for Linden Homes. We also have tenders pending for Dorchester Group at Upper Heyford (phase 2 and 3) and Bovis at Upper Heyford (sec.278 works).

Looking ahead, in this year's first quarter we are expecting to receive new enquiries for the next phase of works at Brooklands, a new site for Lindens at Bicester, and numerous other new sites for Taylor Wimpey (Brackley, Wantage etc..).

It would seem that last year's pace is set to continue where house building was the strongest performing sector of a construction industry which recorded its highest output for 17years.

As always, please keep in close contact with your surveyor and don't hesitate to call if you have any queries or concerns.

**James Phillips, Commercial Director**



INVESTOR IN PEOPLE

## Plant Department

Since our last newsletter we have been busy buying new kit to ensure we have the tools to meet the demands of our additional jobs and workload. This consists of a mixture of old and new plant machinery and vehicles:

8x 9T Dumpers

1x 10m Telehandler

1x Volvo BL71

3x 120 Rollers

3x Fiat Doblo Vans

Lastly, as always we appreciate all your efforts to keep external plant hire to a minimum and offering any Agetur plant that is not being used to be utilised elsewhere.

**Gary & Karla**



### **Like Father like Son.....by Sam James**

With my son Ben starting full time with Agetur this year it got me thinking on the number of fathers and sons and also siblings who work for Agetur UK, highlighting the family spirit in the firm.

Here goes, and apologies if I have missed any out:

John, John Jnr & Stephen Gaughan

Tom & Thomas Gaughan

Packy & Patrick Gaughan (who has now moved on)

Tony & Anthony Gaughan (sadly Tony no longer with us)

Joe, Aaron & Peter Gaughan (Joe, sadly no longer with us)

Fred & Trevor Tack (Fred sadly no longer with us)

Eddie & Adam Clarke

Tom & Paul Shaughnessy

Terry & Pete McGuiness

Martyn & Pete Watts (Pete now retired)

Steve & Luke Martin

Ivor & Lee Brain

Brett & Matthew Abbott

Gerry & Dara Molloy

John, Colm & Sean Gleeson

Tom, Josh & Luke Lynch

Liam & Mick Farrelly

Jack & Steve Eydman

Bob, Mick & Dave Evison

John & Michael Hannon

Derek & James Ludlow (daughter Gemma at one time)

Sam & Ben James

Martyn & Gareth Llewellyn

Mick Legge & step son Jon Daly (Jon has now moved on)

I wonder who could be the first father, son, grandson (or daughter combination)!!





Looking back and reflecting over 2014 has made me realise what a year it was. It seems a brief flash of time since we were embarking on a new year 12 months ago. Things were looking good in the market and we were set to have a busy and successful year, and it was indeed it was both.

From a personal perspective as well as trying to map out success for Agetur UK from a professional point of view I was also busy planning and preparing for a successful year in the Hertfordshire Gaelic Football Senior Men's Championship with the Oxford team I managed 'Eire Og'. I have used analogies between these two parts of my life before, and last year these were even clearer to see for myself.

Hard work, determination, commitment and dedication are all attributes that are needed to be displayed by both a football team and an operations team to achieve success throughout the year. I am glad to say that both showed these in abundance to make 2014 a record breaking year for Agetur UK and for Eire Og.

From an Eire Og perspective it had been 23 years, from way back in 1991, that the Championship had been secured. The championship and league double had never been completed in the clubs 55 year history.

I was determined to lead the team to success and motivate them to glory and with an eclectic mix of 30 characters and personalities all with different talents and abilities there seemed a long road ahead.

However on the 28th September last year, having already retained the league title, my team took to the pitch at Horspath in Oxford. All their hard work, months of training, commitment to a cause and sense of pride and value in being involved in something bigger than the individual, came to the fore and I am glad to say that we came out victorious.

After a long 23 years waiting, the Championship Cup was bought back to Oxford, and I must say I felt extremely proud.

The game itself was (gratefully) sponsored by Agetur UK, and Thomas Gaughan and Piers McGlynn from the Didcot site both played and scored in the final.

Although not every day can bring such elation, I was also extremely proud of how we as Agetur UK performed in 2014. We took the challenge of the increasing workload that a recovering economy and buoyant housing market brought and met it head on with increased production, an excellent quality of work performed in the safest manner without anyone's health compromised.

This needed a dedicated and committed team as well, the Agetur UK team. Let's hear it for 2015 and make it an even more successful year

**John A Gaughan, Contracts Manager**



## A call out to all you keen Golfers



Fancy playing a round with your work colleagues?

With a view to setting up an Agetur UK Golf Society, we are looking at organising a Golf Day which will take place one weekend in early spring 2015.

If you are interested in swapping the Shovel for the Driver, the Spirit Level for the Putter then let Lee know on:

07801 470381 or [lee.brain@agetur.co.uk](mailto:lee.brain@agetur.co.uk)



## O2 App "Stay in touch, even when you can't get a signal"

O2 have now launched a new app TuGo which automatically connects to wifi when the mobile signal is lost.....

"Download TU Go for free and use wifi to keep you and your business connected even when you can't get a signal. You can make or receive calls, send or receive texts and check your voicemail, wherever you are, and on any device that supports TU Go. Calls are charged at your standard rate and you can set your phone to automatically switch to TU Go when you can't get a signal – so you're always in touch."

TuGo is available to download from the App store.

